



Building Relationships

What is the secret
INGREDIENT to
building a **thriving**
community?







STRENGTH **OF RELATIONSHIPS**

2041
BARRACKS ROAD



CULINARY
CONCEPTS AB

Reach One | Teach One

CULINARY
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**“Empower people
and build
communities in the
kitchen”**



Cohesive Relationships



Someone who BELIEVES in my vision.

People that **TRUST** our program



THE CITY OF
Charlottesville
OFFICE OF
ECONOMIC
DEVELOPMENT



ALIGNED



CORE VALUES



CREATIVITY



TEAMWORK



TRUST



QUALITY



RESPONSIBILITY



GOALS



GROWTH







BUILDING A STRONG RELATIONSHIP



Getting to
know people



BUILDING A STRONG RELATIONSHIP

Add **VALUE**
to the
Relationship



BUILDING A STRONG RELATIONSHIP



Requires
Alignment
and a
Shared Goal



WHATEVER WHENEVER

HOW THE **W** HOTEL
GETS BRANDING RIGHT



BESPOKE
SERVICE





Where to
START to
build your
network?



UNDERSTAND the community you are trying to connect with.





**SHOW
UP!**





Lean into that space. Take the **opportunity to connect** with different people.



Build a Thriving Community



Reach Out



Build Relationships That Matter



Connect



THANK YOU